



CORPORATE PROFILE – SEPTEMBER 2026

Global Commodities Trading

Structured for Trust. Built for Execution.





WHO WE ARE

International Commodities Trading House

AXCAPITAL TRADING & COMMODITIES is based in Dubai and specializes in structured procurement, global sourcing, trade execution, and supply chain solutions across strategic commodity markets.

We connect verified suppliers with qualified buyers through a compliance-first, execution-driven approach designed to support transparent, controlled and efficient international commodity transactions.



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OUR COMMODITIES

Four Specialized Commodity Divisions.

Supported by sector-specific market expertise and established international trading relationships.



Agriculture

Food and agricultural commodities sourced through established producer and supplier networks.



Energy

Petroleum products, fertilizers and selected energy commodities supported by refinery-linked supply, storage and terminal capabilities.



Industrial Materials

Metals, minerals, ores, wood products and construction materials serving industrial buyers, processors and distributors.



Precious Stones

Natural diamonds and coloured gemstones sourced through licensed, documented and controlled supply channels.

PRODUCT PORTFOLIO

Agriculture



Animal Protein

- Beef
- Pork
- Chicken and eggs
- Fish and seafood



Grains and Dry Foods

- Flour and oats
- Rice
- Corn
- Soybeans
- Seeds and nuts



Agricultural Food Products

- Refined and raw sugar
- Coffee beans
- Organic fruit pulps



Edible Oils

- Palm oil
- Canola oil
- Sunflower oil
- Coconut oil

DIVISIONAL CAPABILITIES

Agriculture – Supply, Markets & Execution



Global Trade Corridors

Supply origins include Brazil and Uruguay, together with selected European producers, depending on the product and transaction.

Principal destination markets include Asia, North America, Europe and the Middle East.

Operational Capabilities

- Access to established producer and supplier networks
- Review of product specifications and supporting certification
- Independent inspection coordination
- Bulk, containerized, refrigerated and flexitank logistics
- Controlled commercial and shipping documentation

Typical Buyers

- Importers and distributors
- Food processors
- Retail and wholesale groups
- Governmental and institutional procurement entities
- Industrial food users

Execution Formats

- CIF
- CFR
- FOB

Shipment Formats

- Bulk cargo
- Containerized cargo
- Refrigerated cargo
- Flexitank shipment

PRODUCT PORTFOLIO

Energy



Petroleum Products

- EN590 10 ppm ultra-low-sulphur diesel
- Jet A-1 aviation fuel
- D6 virgin fuel oil
- Other selected refined petroleum products, subject to availability



Fertilizers

- Urea
- Selected nitrogen-based and agricultural fertilizer products

Product availability, specifications, origin and delivery structure are confirmed on a transaction-specific basis.

DIVISIONAL CAPABILITIES

Energy – Supply, Markets & Execution



Supply Platform

- Access to refinery-linked and authorized supply channels
- Selected European and Central Asian sources, subject to sanctions screening
- Access to storage and terminal capabilities at strategic international locations
- Transaction-specific allocation and product verification

Operational Capabilities

- Refinery and supplier documentation review
- Product, allocation and title-chain verification
- Terminal-document coordination
- Independent inspection coordination
- Controlled settlement and title-transfer procedures

Logistics Infrastructure

Access to terminal and tank storage capabilities in:

- Houston
- Rotterdam
- Fujairah
- Jurong

Execution Formats

- CIF
- FOB
- TTT
- TTO
- Other terminal-based structures, where operationally applicable

Structures are subject to product, terminal, seller, buyer and compliance requirements.

PRODUCT PORTFOLIO

Industrial Materials



Metals

- Aluminium
- Copper
- Other selected industrial metals



Minerals and Ores

- Iron ore
- Manganese ore
- Silica
- Other selected mineral products



Wood Products

- Timber
- Processed wood products
- Transaction-specific wood categories



Stone and Construction Materials

- Natural stone, marble and granite
- Construction-related mineral materials
- Selected project-specific materials

DIVISIONAL CAPABILITIES

Industrial Materials – Supply, Markets & Execution



Global Trade Corridors

- Wood products sourced principally from Brazil
- Minerals, ores and construction materials sourced through selected South American and African supply channels
- Aluminium and copper sourced through selected European and Turkish supply channels
- Principal destination markets include Asia and Europe

Operational Capabilities

- Product specification and documentation review
- Independent inspection coordination
- Cargo-document and origin verification
- Bulk, breakbulk and containerized cargo coordination
- Transaction structuring for industrial end users and distributors

Typical Buyers

- Manufacturers
- Processors and smelters
- Construction-material distributors
- Industrial importers
- Project procurement entities

Execution Formats

- CIF
- CFR
- FOB

Shipment Formats

- Bulk cargo
- Breakbulk cargo
- Containerized cargo

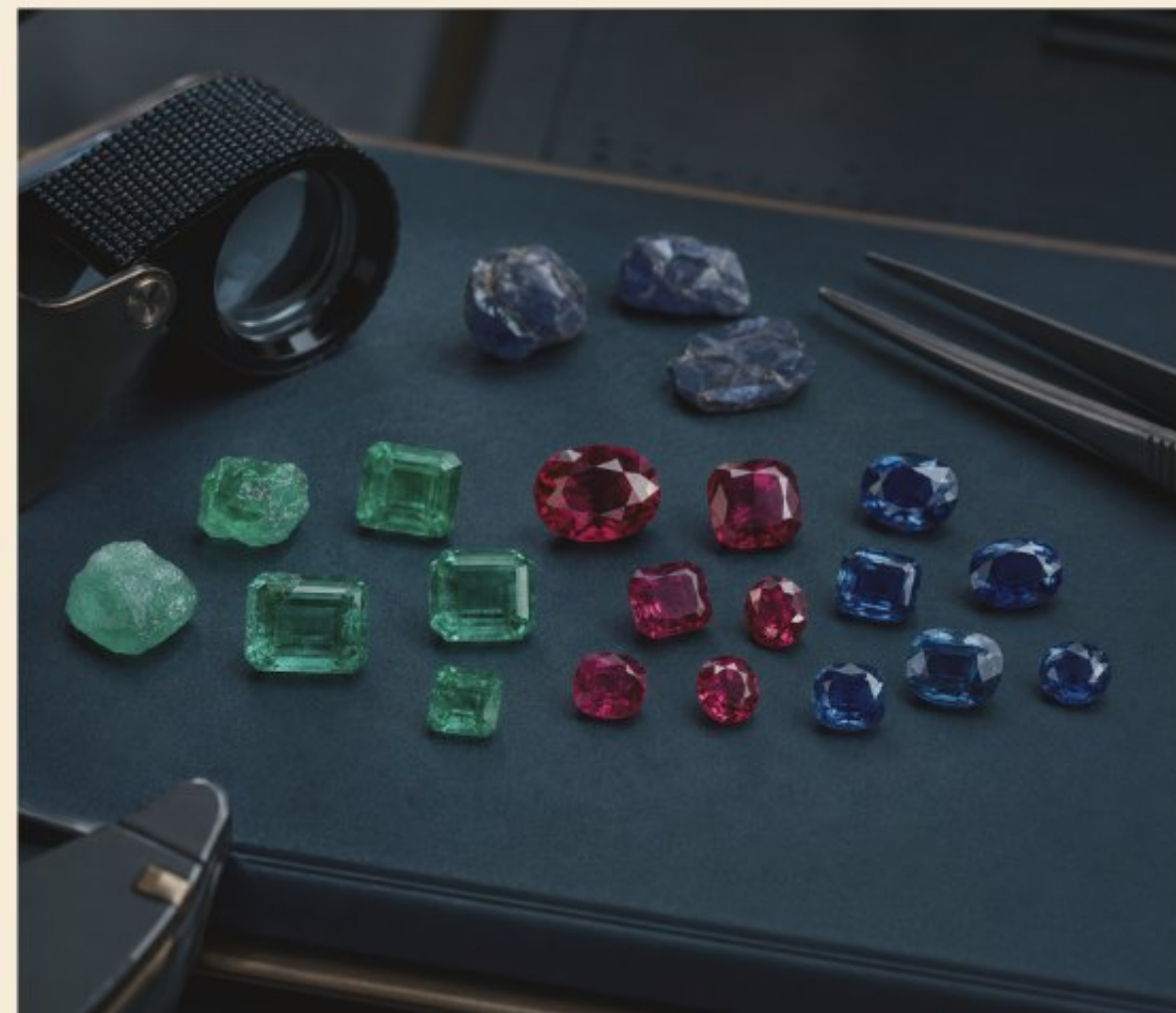
PRODUCT PORTFOLIO

Precious Stones



Natural Diamonds

- Rough diamonds
- Polished diamonds



Coloured Gemstones

- Emeralds
- Rubies
- Sapphires
- Other selected natural gemstones

Rough-diamond transactions are subject to Kimberley Process requirements where applicable. All stones are subject to relevant provenance, authenticity, documentation and regulatory controls.

DIVISIONAL CAPABILITIES

Precious Stones – Supply, Markets & Execution



Supply and Markets

- Access to documented and lawfully authorized supply channels
- Principal sourcing relationships in selected African markets
- Destination markets include the UAE and Europe
- Transaction-specific qualification of suppliers, buyers and stones

Operational Capabilities

- Counterparty and document review
- Origin and provenance verification
- Inspection, grading and valuation coordination
- Secure transport and insurance coordination
- Controlled documentation and settlement

Typical Buyers

- Licensed diamond and gemstone traders
- Wholesalers and distributors
- Cutters and polishers
- Jewellery manufacturers
- Other authorized professional buyers

Compliance

- Kimberley Process requirements for rough diamonds, where applicable
- AML/CFT and sanctions screening
- Origin and provenance documentation
- Applicable import, export and regulatory controls



WHAT WE DO

Integrated Trade Solutions



Global Sourcing

Verified producers and suppliers across strategic international markets.



Procurement & Negotiation

Product requirements, pricing and commercial terms aligned with buyer needs.



Logistics Management

Inspection, shipment and trade-document coordination.



Trade Structuring & Execution

Controlled transaction structures from contracting through settlement.

From origin to destination, we coordinate every critical stage of the transaction.



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Trade Execution Model



Commercial Enquiry

Buyer submits an RFQ, LOI or defined trade enquiry.

01



Corporate Offer

AXCAPITAL issues an SCO or FCO outlining the principal commercial terms.

02



Buyer Due Diligence

Buyer provides its ICPO and required corporate and KYC documents.

03



Contract Execution

The parties finalise and execute the Sales & Purchase Agreement (SPA).

04



Financial Readiness

Financial capability and settlement arrangements are confirmed under the contract.

05



Allocation & Scheduling

Product allocation and the applicable production, lifting, loading or dispatch schedule are confirmed.

06



Inspection & Shipment

Goods are inspected where required and shipped or transferred under the agreed terms.

07



Document Presentation

Contractual commercial, transport, origin and inspection documents are verified and presented.

08



Settlement & Closure

Settlement and title transfer are completed, and the transaction is formally closed.

09



COMPLIANCE & GOVERNANCE

Integrity at Every Stage

Compliance Framework

- Risk-based KYC/KYB and beneficial-ownership review
- AML/CFT and sanctions screening
- Anti-bribery, fraud and ethical-conduct controls
- Transaction-specific review throughout the lifecycle
- Compliance approval before execution

Risk Control Measures

- Counterparty authority and capability assessment
- Commodity, jurisdiction and trade-route review
- Documentary consistency and cargo-risk controls
- Banking, settlement and title-transfer review
- Escalation and enhanced due diligence where required

Transaction Transparency

- Clearly defined commercial terms and responsibilities
- Controlled records of instructions and approvals
- Commercial, inspection and origin documentation
- Transport, insurance and regulatory documents
- Banking and settlement records





OUR PRESENCE

Global Reach and Trade Connectivity

AXCAPITAL operates through an international network of commercial counterparties and specialist service providers supporting commodity transactions from origin to destination.

International Network

- Producers, refineries and authorized suppliers
- Qualified buyers, importers and industrial users
- Storage terminals and logistics providers
- Inspection, insurance and documentation partners

Cross-Border Coordination

- Relationships across established commodity markets
- Coordination across multiple jurisdictions
- Transaction-specific engagement of regional partners
- Centralized oversight throughout the trade lifecycle





DUBAI ADVANTAGE

A Strategic Base for Global Trade

Dubai stands at the crossroads of global trade, connecting East and West. AXCAPITAL leverages the city's world-class infrastructure, established regulatory framework and international financial ecosystem to coordinate cross-continental commodity transactions efficiently and securely.



Global Trade Connectivity

- Strategic position between major international markets
- Access to leading maritime and aviation networks
- Established logistics and trade-services infrastructure
- International banking and trade-finance ecosystem
- Business environment supporting cross-border commerce



WHY AXCAPITAL

The AXCAPITAL Difference

We bring structure, control and commercial coordination to complex international commodity transactions.



Our Competitive Advantages

Relationship-Led Market Access

International supplier, buyer and service-provider relationships across four commodity divisions.

Execution-Driven Model

Defined procedures coordinate due diligence, contracting, documentation, logistics, settlement and closure.

Compliance-First Governance

Risk-based counterparty review, transaction-specific controls and documented oversight throughout the trade lifecycle.



Leadership & Management



Antonio Leal

Chief Executive Officer

Provides strategic and commercial leadership, oversees trading activities and financial direction, manages key relationships with suppliers, buyers, and strategic partners. He also leads the Industrial Materials and Precious Stones divisions.



Kasia Nowinska

Chief Operating & Compliance Officer

Oversees corporate operations, compliance governance, documentation standards, internal procedures, tools and transaction coordination. She also supports overall disciplined execution across the business and leads the Agriculture division.



Paulo Nogueira

External Advisory Board & Relationship Oversight

Provides independent, external strategic counsel on corporate governance, leadership development and long-term strategy. A strictly advisory and non-executive role, ensuring objective oversight and institutional strengthening.





OUR CORE VALUES

The Principles Behind Every Partnership

Integrity

Acting honestly, responsibly and according to clear ethical standards.

Accountability

Taking ownership of our responsibilities, decisions and commitments.

Transparency

Maintaining clear communication, reliable documentation and appropriate visibility.

Execution Excellence

Applying discipline, precision and commercial focus throughout every transaction.

Partnership

Building lasting relationships through trust, collaboration and mutual respect.

Global Perspective

Combining international reach with awareness of local markets and requirements.





OUR PURPOSE

Building Trusted Connections Across Global Commodity Markets

Our Mission

To connect verified suppliers with qualified buyers through structured, compliance-first trade solutions that support transparent, secure, and efficient international transactions.

Our Vision

To become a trusted international trading partner recognized for execution excellence, commercial integrity, and the ability to build lasting connections across global commodity markets.



PARTNERSHIP MODEL

Connecting Trusted Trade Partners

Every relationship begins with qualification, due diligence and clearly defined responsibilities.



Qualified Buyers

Importers, distributors and industrial users with defined requirements, complete corporate documentation and demonstrated financial readiness.

Verified Suppliers

Producers, refineries and authorized sellers able to demonstrate supply authority, product availability and supporting documentation.

Institutional Partners

Financial institutions, logistics providers, inspection companies, insurers and other specialists supporting transaction execution.



GET IN TOUCH

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